



Wexford County

FINANCE & APPROPRIATIONS COMMITTEE

Brian Potter, Chair

NOTICE OF MEETING

The Finance and Appropriations Committee of the Wexford County Board of Commissioners will hold a regular meeting on Wednesday, April 23, 2025, beginning at 4:00 p.m. in the Commissioners' Room, third floor of the Historic Courthouse, 437 E. Division St., Cadillac, Michigan.

TENTATIVE AGENDA

- A. CALL TO ORDER
- B. ROLL CALL
- C. ADDITIONS / DELETIONS TO THE AGENDA
- D. APPROVAL OF THE AGENDA
- E. APPROVAL OF APRIL 10, 2025, REGULAR MEETING MINUTES 1
- F. PUBLIC COMMENTS
Designated for topics on the agenda only.
- G. AGENDA ITEMS
 - 1. Approval of the Claims (*Clerk's Office*)
 - 2. Revenue & Expense Reports.....3
 - 3. Ooma Quote/AT&T Replacement8
 - 4. Enterprise Lease Discussion 15
- H. CORRESPONDENCE
- I. ADMINISTRATOR'S COMMENTS
- J. PUBLIC COMMENTS
- K. COMMITTEE COMMENTS
- L. CHAIR COMMENTS
- M. ADJOURN

WEXFORD COUNTY
FINANCE & APPROPRIATIONS COMMITTEE MEETING
REGULAR MEETING MINUTES
April 10, 2025

The regular meeting was called to order by Chairman Brian Potter at 4:00 p.m., in the Commissioners' Room, Third Floor, Historic Courthouse, 437 E. Division St. Cadillac, Michigan.

Members Present: Brian Potter, Sandy Bengelink, Mark Nyman, Gary Taylor
Members Absent: None
Also Present: Jami Bigger, Deputy Admin & HR Director; Alain Nyman, Clerk;
Joe Porterfield, Administrator & Equalization Director

ADDITIONS OR DELETIONS TO THE AGENDA

None.

APPROVAL OF THE AGENDA

A motion was made by Comm. Taylor and supported by Comm. Nyman to approve the agenda. A vote was called, all in favor.

APPROVAL OF THE MINUTES

A motion was made by Comm. Taylor and supported by Comm. Bengelink to approve the March 26, 2025, regular meeting minutes. A vote was called, all in favor.

PUBLIC COMMENTS

None.

AGENDA ITEMS

G.1. Approval of Claims

A motion was made by Comm. Taylor and supported by Comm. Bengelink to approve paying the bills in the amount of \$372,099.52.

Clerk Nyman noted two changes that came after the initial report that was provided.

A vote was called, all in favor.

G.2. Non-Corporate Resolution – Brokerage Account Update

A motion was made by Comm. Bengelink and supported by Comm. Nyman to forward a recommendation to the full board to approve the Non-Corporate Resolution updating the brokerage account with Fifth-Third Securities. A vote was called. All in favor.

CORRESPONDENCE

None.

ADMINISTRATOR'S COMMENTS

Administrator Porterfield informed the committee:

- The annual Equalization reports are completed and will go to the full Board next week.
- The audit will start in the second week of May and staff are busy preparing for it.
- The Register of Deeds Office still has some documents that need to be entered. The ROD is on top of it and aims for the public to be able to start searching as soon as possible.

PUBLIC COMMENTS

None

COMMITTEE COMMENTS

None.

CHAIR COMMENTS

None.

ADJOURN

A motion was made by Comm. Taylor and supported by Comm. Bengelink to adjourn the meeting at 4:04 p.m. A vote was called, all in favor.

Brian Potter, Chair

Jami Bigger, Recording Secretary

DRAFT

PERIOD ENDING 03/31/2025

% Fiscal Year Completed: 24.66

GL NUMBER	DESCRIPTION	2025	YTD BALANCE	ACTIVITY FOR	AVAILABLE	% BDGT USED
		AMENDED BUDGET	03/31/2025	MONTH 03/31/2025	BALANCE	
			NORMAL (ABNORMAL)	INCREASE (DECREASE)	NORMAL (ABNORMAL)	
Fund 101 - GENERAL FUND						
Revenues						
UNCLASSIFIED	Unclassified	18,535,218.00	1,502,283.04	803,054.21	17,032,934.96	8.11
TOTAL REVENUES		18,535,218.00	1,502,283.04	803,054.21	17,032,934.96	8.11
Expenditures						
101	COMMISSIONERS	126,769.00	32,929.41	9,640.62	93,839.59	25.98
172	COUNTY ADMINISTRATION	141,229.00	32,905.26	8,804.61	108,323.74	23.30
174	GEN SERVICES ADMINISTRATION	1,164,008.00	449,410.59	367,973.24	714,597.41	38.61
193	ARPA Direct Payment	0.00	17,000.00	0.00	(17,000.00)	100.00
194	DEPT OF AGRICULTURE	120,000.00	0.00	0.00	120,000.00	0.00
215	COUNTY CLERK	434,731.00	99,494.77	32,906.89	335,236.23	22.89
245	STATE SURVEY & REMONUMENTATION	49,978.00	0.00	0.00	49,978.00	0.00
253	COUNTY TREASURER	445,233.00	121,245.34	33,179.87	323,987.66	27.23
257	EQUALIZATION	612,297.00	156,101.12	45,013.92	456,195.88	25.49
262	ELECTIONS	56,250.00	4,045.28	515.38	52,204.72	7.19
265	BUILDING AND GROUNDS	489,201.00	134,927.23	45,309.83	354,273.77	27.58
268	DISTRICT HEALTH DEPARTMENT	97,200.00	22,737.80	7,227.97	74,462.20	23.39
270	HUMAN RESOURCES	98,570.00	60,712.43	(3,515.66)	37,857.57	61.59
272	MAINT/STORAGE - BLDG/GRDS	7,850.00	1,858.93	664.60	5,991.07	23.68
276	HUMAN SERVICES BLDG	131,750.00	41,671.90	18,724.25	90,078.10	31.63
278	JAIL - BLDG/GRDS	265,000.00	88,550.05	39,137.95	176,449.95	33.42
279	PUBLIC DEFENDER	279,350.00	69,252.69	19,310.15	210,097.31	24.79
283	CIRCUIT COURT	348,069.00	82,435.20	24,031.54	265,633.80	23.68
286	DISTRICT COURT	802,393.00	217,373.76	61,336.51	585,019.24	27.09
289	FRIEND OF THE COURT	1,026,819.00	190,387.12	54,021.15	836,431.88	18.54
294	PROBATE COURT	716,575.00	152,181.57	46,726.76	564,393.43	21.24
295	PROBATION AND PAROLE	2,700.00	342.86	203.18	2,357.14	12.70
296	PROSECUTING ATTORNEY	876,167.00	187,084.97	50,443.04	689,082.03	21.35
297	JURY COMMISSION	5,250.00	0.00	0.00	5,250.00	0.00
298	CIRCUIT COURT FAMILY COUNS.	75,217.00	18,141.16	4,067.01	57,075.84	24.12
299	PROS ATTN CO-OP REIMB	75,527.00	20,940.94	7,206.86	54,586.06	27.73
301	SHERIFF	3,311,718.00	809,551.50	240,810.41	2,502,166.50	24.45
316	SECONDARY ROAD PATROL	104,979.00	21,057.69	6,261.34	83,921.31	20.06
331	MARINE	37,367.00	0.00	0.00	37,367.00	0.00
332	SNOWMOBILE	34,899.00	21,593.04	6,633.29	13,305.96	61.87
333	ORV GRANT	41,000.00	2,183.31	727.77	38,816.69	5.33
334	FEDERAL FOREST	4,000.00	0.00	0.00	4,000.00	0.00
351	JAIL	3,761,968.00	790,505.36	252,565.32	2,971,462.64	21.01
362	STATE GRANT PA 511	128,543.00	27,656.92	7,985.85	100,886.08	21.52
363	ENHANCEMENT	171,262.00	40,905.76	14,023.84	130,356.24	23.88
426	EMERGENCY MANAGEMENT	105,732.00	34,330.55	13,805.19	71,401.45	32.47
442	DRAIN COMMISSION	86,989.00	12,228.76	3,829.82	74,760.24	14.06
526	SANITARY LANDFILL	65,000.00	6,762.50	2,445.00	58,237.50	10.40
648	MEDICAL EXAMINER	110,400.00	29,847.78	17,094.58	80,552.22	27.04
681	VETERANS BURIAL	10,000.00	300.00	0.00	9,700.00	3.00
711	REGISTER OF DEEDS	350,905.00	89,977.47	26,677.35	260,927.53	25.64
959	APPROPRIATIONS	466,543.00	179,154.88	79,591.67	287,388.12	38.40
995	TRANSFERS	1,295,780.00	318,255.28	24,917.58	977,524.72	24.56
TOTAL EXPENDITURES		18,535,218.00	4,586,041.18	1,570,298.68	13,949,176.82	24.74

REVENUE AND EXPENDITURE REPORT FOR WEXFORD COUNTY
 PERIOD ENDING 03/31/2025
 % Fiscal Year Completed: 24.66

GL NUMBER	DESCRIPTION	2025	YTD BALANCE	ACTIVITY FOR	AVAILABLE	% BDT USED
		AMENDED BUDGET	03/31/2025	MONTH 03/31/2025	BALANCE	
			NORMAL (ABNORMAL)	INCREASE (DECREASE)	NORMAL (ABNORMAL)	
Fund 101 - GENERAL FUND						
TOTAL REVENUES		18,535,218.00	1,502,283.04	803,054.21	17,032,934.96	8.11
TOTAL EXPENDITURES		18,535,218.00	4,586,041.18	1,570,298.68	13,949,176.82	24.74
NET OF REVENUES & EXPENDITURES		0.00	(3,083,758.14)	(767,244.47)	3,083,758.14	100.00

REVENUE AND EXPENDITURE REPORT FOR WEXFORD COUNTY
 PERIOD ENDING 03/31/2025
 % Fiscal Year Completed: 24.66

GL NUMBER	DESCRIPTION	2025	YTD BALANCE	ACTIVITY FOR	AVAILABLE	% BDGT USED
		AMENDED BUDGET	03/31/2025 NORMAL (ABNORMAL)	MONTH 03/31/2025 INCREASE (DECREASE)	BALANCE NORMAL (ABNORMAL)	
Fund 225 - ANIMAL CONTROL						
Revenues						
UNCLASSIFIED	Unclassified	298,303.00	247,289.43	47,832.73	51,013.57	82.90
TOTAL REVENUES		<u>298,303.00</u>	<u>247,289.43</u>	<u>47,832.73</u>	<u>51,013.57</u>	<u>82.90</u>
Expenditures						
000		298,303.00	50,227.49	14,442.71	248,075.51	16.84
TOTAL EXPENDITURES		<u>298,303.00</u>	<u>50,227.49</u>	<u>14,442.71</u>	<u>248,075.51</u>	<u>16.84</u>
Fund 225 - ANIMAL CONTROL:						
TOTAL REVENUES		298,303.00	247,289.43	47,832.73	51,013.57	82.90
TOTAL EXPENDITURES		<u>298,303.00</u>	<u>50,227.49</u>	<u>14,442.71</u>	<u>248,075.51</u>	<u>16.84</u>
NET OF REVENUES & EXPENDITURES		0.00	197,061.94	33,390.02	(197,061.94)	100.00
Fund 239 - COURT SECURITY FUND						
Revenues						
UNCLASSIFIED	Unclassified	196,211.00	54,645.03	18,653.92	141,565.97	27.85
TOTAL REVENUES		<u>196,211.00</u>	<u>54,645.03</u>	<u>18,653.92</u>	<u>141,565.97</u>	<u>27.85</u>
Expenditures						
000		196,211.00	24,924.64	8,441.19	171,286.36	12.70
TOTAL EXPENDITURES		<u>196,211.00</u>	<u>24,924.64</u>	<u>8,441.19</u>	<u>171,286.36</u>	<u>12.70</u>
Fund 239 - COURT SECURITY FUND:						
TOTAL REVENUES		196,211.00	54,645.03	18,653.92	141,565.97	27.85
TOTAL EXPENDITURES		<u>196,211.00</u>	<u>24,924.64</u>	<u>8,441.19</u>	<u>171,286.36</u>	<u>12.70</u>
NET OF REVENUES & EXPENDITURES		0.00	29,720.39	10,212.73	(29,720.39)	100.00
Fund 249 - BUILDING INSPECTIONS DEPT.						
Revenues						
UNCLASSIFIED	Unclassified	320,000.00	59,263.73	20,689.00	260,736.27	18.52
TOTAL REVENUES		<u>320,000.00</u>	<u>59,263.73</u>	<u>20,689.00</u>	<u>260,736.27</u>	<u>18.52</u>
Expenditures						
000		239,801.00	62,806.98	18,576.02	176,994.02	26.19
TOTAL EXPENDITURES		<u>239,801.00</u>	<u>62,806.98</u>	<u>18,576.02</u>	<u>176,994.02</u>	<u>26.19</u>
Fund 249 - BUILDING INSPECTIONS DEPT.:						
TOTAL REVENUES		320,000.00	59,263.73	20,689.00	260,736.27	18.52
TOTAL EXPENDITURES		<u>239,801.00</u>	<u>62,806.98</u>	<u>18,576.02</u>	<u>176,994.02</u>	<u>26.19</u>

REVENUE AND EXPENDITURE REPORT FOR WEXFORD COUNTY
 PERIOD ENDING 03/31/2025
 % Fiscal Year Completed: 24.66

GL NUMBER	DESCRIPTION	2025 AMENDED BUDGET	YTD BALANCE 03/31/2025 NORMAL (ABNORMAL)	ACTIVITY FOR MONTH 03/31/2025 INCREASE (DECREASE)	AVAILABLE BALANCE NORMAL (ABNORMAL)	% BDGT USED
Fund 249 - BUILDING INSPECTIONS DEPT. NET OF REVENUES & EXPENDITURES		80,199.00	(3,543.25)	2,112.98	83,742.25	4.42
Fund 260 - PUBLIC DEFENDER Revenues						
UNCLASSIFIED	Unclassified	1,974,202.00	29,921.07	0.00	1,944,280.93	1.52
TOTAL REVENUES		1,974,202.00	29,921.07	0.00	1,944,280.93	1.52
Expenditures 000		1,974,202.00	348,462.33	106,482.79	1,625,739.67	17.65
TOTAL EXPENDITURES		1,974,202.00	348,462.33	106,482.79	1,625,739.67	17.65
Fund 260 - PUBLIC DEFENDER: TOTAL REVENUES		1,974,202.00	29,921.07	0.00	1,944,280.93	1.52
TOTAL EXPENDITURES		1,974,202.00	348,462.33	106,482.79	1,625,739.67	17.65
NET OF REVENUES & EXPENDITURES		0.00	(318,541.26)	(106,482.79)	318,541.26	100.00
Fund 261 - 911-WIRELESS Revenues						
UNCLASSIFIED	Unclassified	1,400,000.00	7,674.48	5,551.58	1,392,325.52	0.55
TOTAL REVENUES		1,400,000.00	7,674.48	5,551.58	1,392,325.52	0.55
Expenditures 000		155,000.00	4,337.05	1,090.04	150,662.95	2.80
325	COMMUNICATIONS/DISPATCH	1,103,334.00	270,082.73	81,309.97	833,251.27	24.48
TOTAL EXPENDITURES		1,258,334.00	274,419.78	82,400.01	983,914.22	21.81
Fund 261 - 911-WIRELESS: TOTAL REVENUES		1,400,000.00	7,674.48	5,551.58	1,392,325.52	0.55
TOTAL EXPENDITURES		1,258,334.00	274,419.78	82,400.01	983,914.22	21.81
NET OF REVENUES & EXPENDITURES		141,666.00	(266,745.30)	(76,848.43)	408,411.30	188.29
Fund 292 - CHILD CARE FUND Revenues						
UNCLASSIFIED	Unclassified	1,014,243.00	29,342.56	29,170.81	984,900.44	2.89
TOTAL REVENUES		1,014,243.00	29,342.56	29,170.81	984,900.44	2.89
Expenditures 000		1,014,243.00	153,015.56	54,231.95	861,227.44	15.09
TOTAL EXPENDITURES		1,014,243.00	153,015.56	54,231.95	861,227.44	15.09

REVENUE AND EXPENDITURE REPORT FOR WEXFORD COUNTY
 PERIOD ENDING 03/31/2025
 % Fiscal Year Completed: 24.66

GL NUMBER	DESCRIPTION	2025	YTD BALANCE	ACTIVITY FOR	AVAILABLE	% BGD USED
		AMENDED BUDGET	03/31/2025 NORMAL (ABNORMAL)	MONTH 03/31/2025 INCREASE (DECREASE)	BALANCE NORMAL (ABNORMAL)	
Fund 292 - CHILD CARE FUND						
Fund 292 - CHILD CARE FUND:						
	TOTAL REVENUES	1,014,243.00	29,342.56	29,170.81	984,900.44	2.89
	TOTAL EXPENDITURES	1,014,243.00	153,015.56	54,231.95	861,227.44	15.09
	NET OF REVENUES & EXPENDITURES	0.00	(123,673.00)	(25,061.14)	123,673.00	100.00
	TOTAL REVENUES - ALL FUNDS	5,202,959.00	428,136.30	121,898.04	4,774,822.70	8.23
	TOTAL EXPENDITURES - ALL FUNDS	4,981,094.00	913,856.78	284,574.67	4,067,237.22	18.35
	NET OF REVENUES & EXPENDITURES	221,865.00	(485,720.48)	(162,676.63)	707,585.48	218.93



Your Proposal

PREPARED FOR:

Joe Porterfield
Wexford County
437 E Division St, Cadillac, MI 49601
ben.rotker@ooma.com

PREPARED BY:

Ben Rotker
Ooma Inc
525 Almanor Ave #200, Sunnyvale,
CA 94085



Corporate Overview

Ooma transforms sophisticated technology into elegant, simple communications. We create powerful connected experiences for businesses and consumers, all delivered through our smart, cloud-based software platform. Ooma's business and consumer phone service solutions are each ranked #1 by customers in third party surveys.

Ooma Enterprise provides businesses with a complete unified communications as a service (UCaaS) solution that can be customized to meet the individual needs of complex organizations. Ooma Enterprise enables organizations to enjoy high quality voice, advanced customer service tools, flexible pricing models, white glove deployments and 24x7x365 North American-based support.

Ooma AirDial is the all-in-one POTS replacement solution for life safety phone, alarm, building access and fax systems. Businesses can save up to 60% on monthly bills, keep using existing devices, remain compliant and get everything - hardware, data, and phone service –at a one low monthly rate with 24x7 support.

Ooma Hospitality solutions help hotels save money and modernize how they interact with guest and employees. From the booking experience to check in to check out, we help you deliver a differentiated guest experience that builds loyalty.

Ooma Direct Routing for Microsoft Teams helps businesses transform Microsoft Teams into a reliable, fully featured phone system. Users continue using all Microsoft Teams capabilities including enterprise-class audio and video calls, instant messaging, screen sharing and more.

About Ooma

Year Founded: 2004

Exchange/Trading Symbol:
NYSE: OOMA, IPO 2015

Headquarters: 525 Almanor Ave.,
Suite 200, Sunnyvale, CA 94085

Personnel: >1,000 (employees
and contractors)

Users: >2 Million

Ooma SIP Trunking delivers inbound and outbound calling with advanced voice capabilities for organizations using premises-based telephony equipment. Organizations benefit by gaining a sophisticated, highly customizable call routing engine with a central Public Switched Telephone Network (PSTN) gateway for domestic and international calling.

Ooma Connect delivers innovative fixed wireless internet to businesses, for both back-up and primary use. **Ooma Managed Wi-Fi** is a plug and play Wi-Fi solution. Configuration and control of the network is provided through a dedicated customer service team that does all the work for customers – including monitoring it on-demand to ensure consistent connectivity.

The Ooma Enterprise Network Difference

Multiple strategically located global data centers provide 99.999% availability, redundancy, security, and the shortest hop. Most UCaaS providers are limited to connecting via the public Internet or Multiprotocol Label Switching (MPLS). Ooma Enterprise supports both methods in addition to providing lower-cost, curated Internet that enhances connectivity and voice quality.

Open API Framework

The open Ooma Enterprise API framework enables businesses to seamlessly integrate third-party applications into unique business workflows to optimize productivity, efficiency and customer service.

All-Inclusive, Simple Pricing with No Surprises

Stop worrying about paying extra for employee and customer service capabilities needed to grow your business. Get an integrated cloud solution at a flexible, affordable monthly rate that works for your entire organization. All-inclusive seat-based pricing makes it easy to budget for today and tomorrow. All capabilities, service, support and feature enhancements are included in the subscription.

Customer-First Approach

Our proven multistep deployment process helps ensure success and speeds time to ROI. You'll be assigned an expert from our Customer Success team for a concierge implementation experience. Even better—the care doesn't end once Ooma Enterprise is up and running. You'll have 24x7x365 access to North American support with the best customer success team in the industry.

We promise to deliver the discovery, deployment, onboarding, and support experience that helps you achieve your employee and customer experience objectives.

Awards and Recognition

We are proud to be recognized for our innovation, service and leadership from industry analysts, influencers, partners and most importantly, from our customers. See some of our recent achievements below.



2023 Business Choice Award



Best Tech Brands for 2022



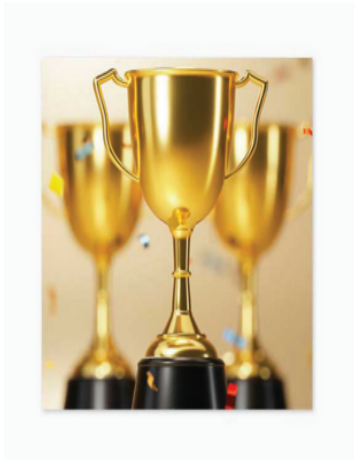
2022 TMC Internet Telephony Innovation Award



UC Awards 2022 for Best Endpoint Product



2022 Visionary Spotlight Award



2022 Power Partner Award

Visit the [Recognition and Awards](#) page on ooma.com for complete details.

Terms and Conditions

In addition to the installation, site preparation, and licensing requirements set forth in the Ooma Enterprise Terms and Conditions (<https://www.ooma.com/legal/enterprise-terms>), the following customer responsibilities and additional terms and conditions apply:

Customer Responsibilities:

- Customer is to allow on-site installation resources timely and unhindered access to each location's telephone and network rooms.
- Customer is to provide a safe working environment for field service installers.
- Customer is to provide properly grounded power, battery backup system(s) and inside wiring and network cable drops to support Ooma equipment and services.
- Customer is to provide an escort during a prearranged time where applicable, to allow the installation team to enter rooms and any other restricted areas to install and troubleshoot infrastructure.
- Customer is to supply an external routable IP address(es), when applicable, for voice router and system remote access to Ooma on-site equipment when Ooma services rely on Customer internet.
- Customer is to anchor and secure freestanding racks for equipment per local code, if required.
- Customer is to secure any permits for work at its expense before the installation date, if required.
- Customer is responsible for removal and disposal of any existing equipment.

Additional Terms and Conditions:

Any on-site installation cost quoted herein is a 'base rate' that includes 1 installer-technician and covers up to the stated number of hours of labor on a per job and job location basis. As needed, each additional hour on site will be billed by Ooma at \$150 per hour per installer-technician in 30-minute increments rounded up to the next 30-minute mark.

Any on-site installation that cannot commence due to no access, customer not ready or customer environment not ready to support the visit will be billed by Ooma a minimum of 2 hours at \$150 per hour per installer-technician in 30-minute increments rounded up to the next 30-minute mark.

If Ooma dispatches a technician, or dispatch is cancelled with less than 24 hours' notice, and Ooma is unable to install the AirDial device or there are no lines at the customer site that are available to convert to AirDial (e.g. fire/elevator/alarm panel(s) already converted to cellular solution), customer will be charged the full dispatch fee of \$375 which includes up to 3 hours of tech on-site.

Return trips to a job location for continued installation or repair will be billed by Ooma for a minimum of 2 hours at \$150 per hour per installer-technician in 30-minute increments rounded up to the next 30-minute mark.

Installation work does not include any inside wiring or cabling beyond 15 feet in length total; any additional wiring or cabling required to complete the job will be billed by Ooma at \$150 per hour per installer-technician in 30-minute increments rounded up to the next 30-minute mark.

For time accounting purposes the official arrival time for each installer-technician is documented upon arrival to the customer premises ready to work. The official departure time is documented when the operations team releases the installer-technician.

Proposal assumes customer has installed -or- has existing wiring and cabling properly terminated, tested, labeled.

New construction requires customer to have inside wiring including Cat5/6 and fiber optic cabling to be properly terminated, tested, and labeled before the installation date.

All work to be performed during normal business hours Monday through Friday unless otherwise agreed in writing.

Installation includes a single trip unless otherwise agreed in writing.

Any extensive travel costs to support the installation including airfare, rental cars, lodging and meals will be billed to the customer by Ooma as a passthrough expense.

All materials consumed as part of the installation including but not limited to cabling, cords, termination jacks, blocks and plug modules will be billed to the customer by Ooma at Ooma designated rates.

Union labor costs, where applicable is not included as part of the installation.

Ground freight is assumed in the proposal unless the customer agrees in writing to expedited freight charges.

Shipping costs will be billed by Ooma as a passthrough expense.

Professional Installs: Purchased hardware bills day of shipment, services bill on install date.

Self-Installs: Purchased hardware and services will bill 2 weeks (14 days) from shipment.



Ooma Inc
 525 Almanor Avenue, Suite
 200
 Sunnyvale, CA 94085

Joe Porterfield
 Wexford County

Quote Summary

Account Number	R232-0032060
Quote Number	24722
Quote Date	04/07/2025
Quote Expiry On	05/07/2025
Service Term [Month]	36

Billing Address: 437 E Division St
 Cadillac
 MI
 49601
 USA

Thank you for your interest in cloud VoIP Services from Ooma Enterprise! We're thrilled to provide you this proposal.

Please note: Additional taxes and fees may apply. Shipping and handling charges are extra. Any out-of-scope installation work or day-of-installation delay is subject to additional fees.

<https://www.ooma.com/enterprise-communications/>

Monthly Recurring Charges

Item Description	Unit Price	Quantity	Amount
Rental: Ooma AirDial	\$15.00	5	\$75.00
Ooma AirDial Service (Per Line)	\$39.95	9	\$359.55
			\$434.55

Non-Recurring Charges

Item Description	Unit Price	Quantity	Amount
Fee: AirDial Professional Installation - Per location and up to 3 hours labor	\$375.00	1	\$375.00
Set Up: AirDial Setup Fee (Per Line)	\$20.00	9	\$180.00
			\$555.00

Regulatory Taxes & Surcharges for Monthly Recurring Charges

Description	Amount
COUNTY 911 CHARGE-RESOLUTION	\$27.00
FEE: REGULATORY RECOVERY FEE (RRF) - AirDial	\$16.29
STATE USE TAX	\$8.03
STATE 9-1-1 CHARGE	\$2.25
MI PUBLIC UTILITY ASSESSMENT	\$0.01
FEE: E911 SERVICE FEE - AirDial	\$9.00
FEE: LOCAL INTERCONNECT RECOVERY FEE (LIRF) - AirDial	\$33.03
STATE SALES TAX	\$4.50
	\$100.11

Regulatory Taxes & Surcharges for Non-Recurring Charges

Description	Amount
STATE SALES TAX	\$33.30
	\$33.30

Comment:

Customer Use Only:

All vendor onboarding requirements, including any insurance requirements, must be approved by Ooma before this Order Form is signed. Ooma does not accept requests for additional insureds, primary and non-contributory, or waiver of subrogation endorsements. Unless specifically noted on this Order Form, Ooma will not be bound by any additional terms or requirements imposed by Customer and Customer cannot assert any additional terms or requirements as a basis for terminating this Order Form.

By signing below, Customer agrees that, upon acceptance by Ooma, this Quote shall become a binding purchase order subject to the terms of the Ooma Enterprise Terms and Conditions at <https://www.ooma.com/legal/enterprise-terms/> (the "Terms"). This Quote, the Terms, any lease agreement, and any attachments and/or addendums thereto represent the entire agreement of the parties hereto (the "Agreement"). In the event of a conflict or inconsistency between this Quote, and any previous quote or the Terms, the terms of this Quote shall prevail. Pricing for the order is confidential and shall not be disclosed by Customer. Capitalized terms used but not defined herein shall have the respective meanings set forth in the Terms. This is not an invoice. The person whose signature appears below represents and warrants that they are duly authorized to sign this purchase commitment.

Ooma reserves the right to charge \$375 per customer location for a failed install and truck roll associated with a location that has already been converted to a digital solution and/or cannot be converted due to no fault of Ooma's.

Title : _____

Print Name : _____

Authorized Signature : _____ Date : _____

Company Use Only:

Authorized Signature : _____ Date : _____



Wexford County Menu Pricing

Equity Lease Menu Pricing

Vehicle Type	Year	Make	Model	Trim Level
SUV	2025	Ford	Police Interceptor Utility	Base AWD w/ \$16.5K AME
Cargo Van	2025	Chevrolet	Express 3500	Cargo

Quantity	Term	Estimated Annual Mileage
13	60	20,000
1	60	10,000

Monthly Cost (Lease Payment)	Money Down Per Unit	Full Maintenance	Annual Cost	Annual Cost by Quantity	Quote Number
\$1,164.65	\$8,250.00	N/A	\$13,975.80	\$181,685.40	8777046
\$751.81	\$0.00	\$59.35	\$9,733.92	\$9,733.92	8779471

Total Annual Cost	\$191,419.32
Total One Time Money Down	\$107,250.00
Equity From Sale of 14 Current Vehicles	\$45,000.00
Total Year 1 Cash Outlay Including Money Down	\$253,669.32